

Meeting was called to order at 7:00 pm by Nate Reeser.

Minutes from November meeting were distributed and approved.

FINANCIAL REPORT:

Scott was unable to be at the meeting so Nate shared the financial information and Mr. Howell provided us with copies of the profit and loss statement. We currently have \$47,247 in the accounts. \$13,500 is being put aside for spring expenses such as staff instruction, instrument purchases and sheet music. This leaves \$33,747 and we will put 20% of that - \$6749 - away for a "rainy day" for future uniform and instrument purchases, etc.). This leaves \$26,998 that we will possibly use to purchase a much-needed storage building and other instrument purchases. We are currently borrowing a total of \$15,000 - \$20,000 in instruments that we will need to purchase our own at some point.

COMMITTEE REPORTS:

- A. Fundraising –
 - a. Dewey's Store –
 - b. Indoor Percussion – Doing scratch off donation cards as a fundraiser. Each card raises \$100 and the cost is only \$12 per card.
 - c. Spring Fundraising Event – Looking at doing a food truck rodeo / vendor fair (has list of 140 vendors) at the school but no cell service in the building would prohibit this and worried about holding outside due to unpredictable weather. Teresa is trying to catch Mr. Dalton to discuss call service options in the building. Other option would be having a dinner/casino night at either Old Homeplace Vineyards (get the location on a Friday night for \$600 which is half price – seating for up to 200) or Weathervane Winery. Mr. Howell pointed out that this idea would need to be run by Mr. Dalton since it would be held at a winery even though it would be adults.
 - d. Spring Cookie Dough Sale – Currently waiting to set dates for this based on when we can get big event scheduled.
- B. Pit Crew/Props – They are just wanting to know when they can start working on ideas for next year's marching season. Mr. Howell said not to anticipate anything until after getting through MPAs

STAFF REPORT:

- A. Mr. Larsen – Had 14 students make All District Band which was the most from Davidson County schools. Middle school pep band will be playing at basketball games against North Davidson and Ledford. 7th grade can no longer go to Carowinds due to new county rules so he is trying to come up with new ideas for them for the spring.
- B. Mr. Howell – Had 11 students make All District Band, the most from Davidson County. MPA will be the week of March 16th. Class registration for next year will be much later this year. Looking to put storage building outside the bus lot if approved. We have a new student teacher from Appalachian State University. May 28th should be the spring concert.

OLD BUSINESS:

- A. Dewey's Store - Sales this year were over \$54,000 and we profited right at \$18,000. Still expecting the final check from Dewey's once they finalize their books with all the holiday stores.
- B. By-Laws – Won't be making any more proposed changes until after new Board in place.

NEW BUSINESS:

- A. Banquet – The restaurant we used for catering last year has increased their prices from \$10 per person to \$12. There is concern about there not being enough room in the cafeteria to hold the banquet – last year approximately 300 people attended. This year there are 375 band members from 6th – 12th grades. Looked at having offsite at RCR but that cost would be \$35 - \$50 per person since we would have to use their preferred caterer so that would be a no go. Discussion to possibly have only for high school students. It was also suggested to hold on a Saturday evening to make it easier for parents to get there. It was decided to have it again so we will check with Mr. Dalton on available dates in May.
- B. Transporting Trailer to Walnut Cove – Need someone to pull the trailer to Walnut Cove so sponsorships can be put on.
- C. New Board Members – Will get a nominating committee together. Will need to vote on new Board Members in April so they will be in place by May meeting.
- D. Volunteers – Suggestions were made to get more volunteers for fundraisers and events. Try recruiting face to face by personally asking people to help. Hold parents responsible to volunteer a certain amount since it's in our by-laws.
- E. Band Fee Collections – Solutions were discussed to collect fees. Create a waiver form for those who can't afford where they have to work certain number of fundraising hours to cover the expense (would probably have to increase amount charged for band fees if doing this though to offset the cash not coming in). Turn program into a pay to play program – if you can't pay your fees, you can't march.
- F. Spring Trip – Mr. Howell is still looking at ideas for a possible one-night trip in May

Motion to adjourn the meeting at 7:58 pm with second. Next meeting will be on Tuesday, February 18th.